

JOHN D. HEY

CURRICULUM VITAE

13th October 2011

PERSONAL

Name: John D. Hey
Date of Birth: 26th September 1944
Nationality: British
Marital Status: Divorced with 3 children (born 1979, 1981 and 1984)

EDUCATION

1962 - 1965 CAMBRIDGE UNIVERSITY. (Part I and Prelims to Part II Mathematics, Part II Economics. B.A. Upper Second (Mathematics and Economics) awarded 1965.
1966 - 1968 EDINBURGH UNIVERSITY. (Mainly full-time research, but some course work, including economics, econometrics and development economics. M.Sc. awarded 1968; Thesis: "Spectral Analysis of Stock Market Prices"; external examiner: Professor C.W.J. Granger.)

CAREER

I. FULL-TIME APPOINTMENTS

1965 - 1966 TEACHER, DORMAA AHENKRO SECONDARY SCHOOL, GHANA.
1968 - 1969 ECONOMETRICIAN, HOARE & CO., STOCKBROKERS, LONDON.
1969 - 1973 LECTURER IN ECONOMICS, UNIVERSITY OF DURHAM.
1974 - 1975 LECTURER IN ECONOMICS, UNIVERSITY OF ST ANDREWS.
1975 - 1981 LECTURER IN SOCIAL AND ECONOMIC STATISTICS, UNIVERSITY OF YORK
1981 - 1984 SENIOR LECTURER IN SOCIAL AND ECONOMIC STATISTICS, UNIVERSITY OF YORK
1984 - 1997 PROFESSOR OF ECONOMICS AND STATISTICS, UNIVERSITY OF YORK
1997 - PROFESSOR OF ECONOMICS AND STATISTICS (part-time)
UNIVERSITY OF YORK
1997 - 2006 PROFESSORE ORDINARIO, UNIVERSITA DI BARI
2006 - PROFESSORE ORDINARIO, LUISS, ROMA

II: OTHER APPOINTMENTS

EDITORIAL

1984-1987 CO-EDITOR, *Bulletin of Economic Research*.

- 1984- CO-EDITOR, Series on *Uncertainty and Expectations in Economics*, published by Basil Blackwell.
- 1986-1996 MANAGING EDITOR, *Economic Journal*.
- 1986-1987 EDITORIAL BOARD MEMBER, BBC Domesday Project.
- 1987-2002 EDITORIAL BOARD MEMBER, *Journal of Behavioral Decision Making*.
- 1987- ASSOCIATE EDITOR, *Journal of Risk and Uncertainty*.
- 1988-???? EDITORIAL BOARD MEMBER, *Empirica*.
- 1989- EDITORIAL BOARD MEMBER, *The Geneva Papers on Risk and Insurance Theory*.
- ????-???? ASSOCIATE EDITOR, *Geneva Risk and Insurance Review*
- 1989- EDITORIAL BOARD MEMBER, *Managerial and Decision Economics*.
- 1990-???? EDITORIAL BOARD MEMBER, *Journal of Behavioral Economics*.
- 1991-???? EDITORIAL BOARD MEMBER, *International Review of Economics and Finance*.
- 1994-???? MEMBER OF ADVISORY BOARD, *Environment and Development Economics*.
- 1995 EDITOR, Special Issue of *Empirical Economics*.
- 1998- EDITORIAL BOARD MEMBER, *Experimental Economics*
- 2004-2008 FELLOW, *European Economic Association*

RESEARCH GRANTS, PROJECTS AND FELLOWSHIPS (UK)

- 1982-1984 SUPERVISOR, SSRC financed research project: The Economic Aspects of Decision-making in Industry and Public Enterprise.
- 1986- CO-DIRECTOR, EXEC, the Centre for Experimental Economics at the University of York.
- 1986 HOLDER of Leverhulme Grant for *Experimental Investigations into Economic Behaviour Under Uncertainty*. (Total grant: £1400)
- 1986-1988 CO-SUPERVISOR (with G.C. Loomes) of ESRC grant for *Experimental Investigation of Economic Behaviour Under Uncertainty*. (Total grant: £75,928).
- 1988-1989 CO-SUPERVISOR (with G.C. Loomes) of ESRC grant for *Experimental Evidence of Individual and Market Behaviour Under Uncertainty*. (Total grant: £144,322).
- 1989 NUFFIELD SOCIAL SCIENCE FELLOW.
- 1992 HOLDER of Leverhulme Grant for *Collaborative Economics Experiments with Young Research Economists*. (Total grant: £6,500).
- 1992-1995 SUPERVISOR, EC Research Project under the SPES Programme for the establishment of a European Experimental Economics network. (Total grant: to York and 6 other

European Universities: 300,000 ECU).

- 1996 - 2000 PARTICIPANT in European Commission TMR funded research network on “Pensions and Savings” coordinated by CentER (at the University of Tilburg); total grant to the whole network almost 2 million ECUs, grant to **EXEC** at the University of York almost 200,000 ECU. My part of the project has particular responsibility for the theoretical and experimental analysis of dynamic decision making.
- 1997 - 2001 SUPERVISOR, ESRC funded project on the “Experimental Investigation of Errors in Decision Making”; total grant over 2 years just under £90,000.
- 1997 - 2002 PARTICIPANT in European Commission TMR funded research network on “The European Network for the Development of Experimental Economics and its Application to Research on Institutions and Individual Decision Making (ENDEAR)” coordinated by CREED (at the University of Amsterdam); total grant to the whole network 1.5 million ECUs, grant to EXEC at the University of York around 210,000 ECU. My part of the project has particular responsibility for the theoretical and experimental analysis of individual decision making.
- 2004 – 2006 RESEARCH FELLOW of the Economic and Social Research Council of the UK providing 28 months research leave and money for experiments on dynamic decision making.

RESEARCH GRANTS, PROJECTS AND FELLOWSHIPS (ITALY)

- 1998 Ateneo £. 12.000.000 “La creazione di un laboratorio di economia sperimentale nell’Università di Bari”
- 1998 MIUR £. 66.000.000 (di cui £. 20.000.000 ricevuti dall’Ateneo) “Sviluppo di tecniche per la realizzazione di esperimenti in economia in località geografiche distinte”
- 1999 Ateneo £. 6.000.000 “Una investigazione sperimentale del problema della disoccupazione nel sud d’Italia”
- 2000 Ateneo £. 8.000.000 “Applicazioni della metodologia sperimentale alla scienza economica”
- 2002 Ateneo Euro 3.000 “Indagini di laboratorio sul comportamento economico dinamico”
- 2002 MIUR Euro 14.300 (di cui 4.300 ricevuti dall’Ateneo) “Indagine sul comportamento economico dinamico in laboratorio”
- 2003 Ateneo Euro 6.300 “Esperimenti sul comportamento dinamico di agenti economici e in un contesto di mercato”

2004	Ateneo Euro 5.118 “Mercati e meccanismi”
2005	Ateneo Importo non ancora noto “Esperimenti in economia”
2003-2004	Anno Sabbatico dall’Universita’ di Bari.
2004-2005	Anno Sabbatico dall’Universita’ di Bari.
2005-2007	MIUR Euro 84.300 “Un approccio sperimentale alle scelte intertemporali e relative conseguenze per il comportamento economico”
2007-2009	MIUR Euro 101,088 (for the project as a whole consisting of five units) “Rischio ed ambiguità: nuove teorie ed applicazioni all’analisi dei mercati ed al disegno delle istituzioni”.

HONORARY AND VISITING APPOINTMENTS

1987-1991	VISITING PROFESSOR OF ECONOMICS, University of Vienna.
1989-1990	VISITING PROFESSOR OF ECONOMICS, University of Naples.
1991-	HONORARY PROFESSOR OF ECONOMICS AND ECONOMETRICS, University of Vienna.

EXAMINING (UK)

1966-1970	ASSISTANT EXAMINER, Cambridge Overseas HSC Economics Paper
1971-1972	CHIEF EXAMINER, Institute of Municipal Treasurers and Accountants' Analytical Techniques Paper.
1977-1979	CHIEF EXAMINER, Chartered Institute of Public Finance and Accountancy's Analytical Techniques Paper.
1982-1985	EXTERNAL EXAMINER, Department of Economics, University of Loughborough (mathematical economics, statistics and econometrics papers).
1982-1985	EXTERNAL EXAMINER, Department of Administrative and Social Studies, Teeside Polytechnic (Research and Analysis for the Public Sector paper).
1983-1986	EXTERNAL EXAMINER, Department of Economics, University of Sheffield (economics papers).
1984-1987	EXTERNAL EXAMINER, Department of Economics, Brunel University (econometrics papers).
1984-1987	EXTERNAL EXAMINER, Department of Economics, University of Buckingham

(econometrics, modelling and forecasting, and operations research papers).

- 1988-1991 EXTERNAL EXAMINER, University of East Anglia, M.Sc. course.
1988-1991 EXTERNAL EXAMINER, Trinity College, Dublin, BA in Economics.
1989-1992 EXTERNAL EXAMINER, QMC M.Sc. in Economics.
1991-1994 EXTERNAL EXAMINER, University of Nottingham, BA in Economics.
1996 - EXTERNAL EXAMINER, University of Warwick, M.Sc. in Economics

OTHER

- 1972-1987 ECONOMIC CONSULTANT, Wise Speke & Co, Stockbrokers, Newcastle.
1991-1996 COUNCIL MEMBER, European Economic Association.
1986-1996 MEMBER OF COUNCIL AND EXECUTIVE COMMITTEES of the
Royal Economic Society.
2000-2004 EUROPEAN VICE-PRESIDENT, Economic Science Association.
2004- FELLOW, European Economics Association

III: MISCELLANEOUS AND ONGOING

External Examiner for Ph.D.s at the Universities of Cambridge, East Anglia, Loughborough, Oxford, Rennes and Warwick. Member of the Royal Economic Society and of the American Economic Association. Referee for many academic journals and for many academic publishers. I have given (at least one) seminar in at least 30 Departments of Economics within the UK and in numerous Departments in the Austria, France, Ireland, Italy, Germany, Switzerland and the United States. Member of Scientific Committee, Centre for Experimental Economics, LUISS, Rome. Entries in *Who's Who* and *Debrett's Distinguished People of Today* as well as other reference volumes.

TEACHING (UK)

Undergraduate Taught Courses: Advanced Economic Theory (third year), Bayesian Statistics (second year), Classical Statistics (first, second and third years), Econometrics (third year), Economics (first year), Economics of Uncertainty (third year), Experimental Economics (third year), Macroeconomics (second year) Microeconomics 2 (second year),

Microeconomics 3 (third year).

Postgraduate Taught Courses: Applied Microeconomics, Experimental Economics, Introductory Econometrics, Advanced Microeconomic Theory, Statistics, Recent Developments in Economic Theory

Postgraduate Research Supervision: Principal Supervisor of: George Simigiannis (D.Phil.), Kosta Mavromaras (D.Phil.), Anna Maffioletti (D.Phil.), Christopher J. McKenna (D.Phil.), John Rae (D.Phil.), Martin Reynolds (D.Phil.), Valentino Dardanoni (D.Phil.), Michele Bernasconi (D.Phil.), David Ansic (D.Phil.), Lise Rochaix (D.Phil.), Jonathan Kohler (D.Phil.), Gianmaria Martini (D.Phil.), Enrica Carbone (D. Phil.), Richard Cookson (D.Phil.), Maria Vittoria Levati (D. Phil) and Jinkwon Lee (D. Phil.). I am currently Principal Supervisor of Marie-Edith Bissey (D.Phil.) and Andrea Morone (M.Phil.). I have been, and am, on several TAGs.

INSEGNAMENTO (ITALIA)

1997-2000 Economia Politica I - microeconomia (Vecchio Ordinamento)
2001-2004 Modulo di Microeconomia 1 (Nuovo Ordinamento)
2002-2004 Modulo di Microeconomia 2 (Nuovo Ordinamento)

ADMINISTRATION (UK)

Departmental: At various times: Director of the Graduate School in Economics, Director of Research Students, Member and Chairman of Graduate Admissions Panel in Economics, Secretary of Statistics Subject Committee, Library Liaison Officer, Member of Appointing Committees, Equipment officer, Organiser of Part I Statistics, Organiser of Departmental Workshops on Experimental Economics.

University: Member University Planning Committee, Member Council, Member Court, Member University Accounts Committee, Member University Finance Committee, Member Professorial Board.

AMMINISTRAZIONE (ITALIA)

2000 Commissario su una commissione per un posto per un professore di prima fascia all'Universita Bocconi.
2000 Commissario su una commissione per un posto per un ricercatore all'Universita di Bari.
2000 Commissario su una commissione per un posto per un professore di seconda fascia

	all'Università di Bari.
2001	Commissario su una commissione per un posto per un ricercatore all'Università di Bari.
2001	Commissario su una commissione per un posto per un professore di seconda fascia all'Università di Bari.
2002	Commissario su una commissione per un posto per un ricercatore all'Università di Bari.
2002	Commissario su una commissione per un posto per un professore di seconda fascia all'Università di Bari.
2003	Commissario su una commissione per un posto per un ricercatore all'Università di Bari.
2000-2004	Direttore Del Corso di Dottorato di Ricerca in "Teorie e Metodi Delle Scelte Individuale e Collettive".

PUBLICATIONS

BOOKS

1. Hey J D, *Statistics in Economics*, Martin Robertson, 1974.
2. Hey J D, *Statistics in Economics*, Praeger, 1977 (revised US ed.)
3. Hey J D, *Uncertainty in Microeconomics*, Martin Robertson and New York University Press, 1979.
4. Hey J D, *Britain in Context*, Basil Blackwell, 1979.
5. Hey J D, *Economics in Disequilibrium*, Martin Robertson and New York University Press, 1981.
6. Hey J D, *Data in Doubt*, Martin Robertson, 1983.
7. Hey J D, and Lambert P J (eds), *Surveys in the Economics of Uncertainty*, Basil Blackwell, 1987 (paper edition 1989).
8. Hey J D, *Data in Doubt*, Russian Edition, Moscow 1987.
9. Hey J D (ed), *Current Issues in Microeconomics*, Macmillan, 1987.
10. Hey J D and Winch D (eds), *A Century of Economics: 100 Years of the Royal Economic Society and of the Economic Journal*, Basil Blackwell, 1990.
11. Hey J D, *Experiments in Economics*, Basil Blackwell, 1991.
12. Hey J D (ed), *The Future of Economics*, Basil Blackwell, 1992.

13. Hey J D (ed), *The Future of Economics*, (Japanese edition) Dobunshoin International, 1992.
14. Hey J D and Loomes G C (eds), *Recent Developments in Experimental Economics* (2 volumes), Edward Elgar, 1993.
15. Hey J D (ed), *Experimental Economics*, Physica-Verlag, 1994.
16. Hey J D (ed), *The Economics of Uncertainty*, Two Volumes, Edward Elgar, 1997.
17. Hey J D, *Experimentos en Economia*, (Spanish edition of *Experiments in Economics*) Fondo de Cultura Economica, 1996.
18. Hey J D, *Esperimenti in Economia* (Italian edition of *Experiments in Economics*) G. Giappichelli, Torino, 1998.
19. Hey J D, *Intermediate Microeconomics: People are Different*. McGraw-Hill, 2003.
20. Hey J D, *Microeconomia Intermedia* Spanish edition of *Intermediate Microeconomics: People are Different*, McGraw-Hill Companies, May 2004.
21. Hey J D, *Microeconomia: People are Different*, Aracne Editrice, 2007.

ARTICLES, NOTES AND COMMENTS

22. Hey J D, "Price Adjustment in an Atomistic Market", *Journal of Economic Theory*, vol 8, no 4, August 1974, pp 483-499.
23. Hey J D, "Macroeconomic Policy: Formulation and Implementation", chapter 9 of Grant R M and Shaw G K (eds), *Current Issues in Economic Policy*, Philip Allan, 1974.
24. Hey J D, Discussion of "A Theory of Monetary Economics and its Application to the United Kingdom" by Jenkins P T, *Journal of the Institute of Actuaries*, vol 102 part II, no 420, September 1975, pp 184-188.
25. Hey J D, "On the Job Search and Quit Rates: Discussion" in Artis M J and Nobay A R (eds), *Studies in Modern Economic Analysis*, Blackwell, 1977, pp 54-57.
26. Hey J D, "The Empirical Investigation of Demand Relationships", Unit 5 of D222, *Microeconomics*, Open University, 1979.
27. Hey J D, "The Demand for Consumer Goods", Unit 6 of D222, *Microeconomics*, Open University, 1979.
28. Hey J D, "A Note on Consumer Search and Consumer Surplus", *Bulletin of Economic Research*, vol 31 no 1, May 1979, pp 61-66.
29. Hey J D, and McKenna C J, "To Move or Not To Move?", *Economica* (NS), vol 46 no 182,

May 1979, pp 175-185.

30. Hey J D, "A Simple Generalised Stopping Rule", *Economics Letters*, vol 2 no 2, July 1979, pp 115-120.
31. Lambert P J and Hey J D, "Attitudes to Risk", *Economics Letters*, vol 2 no 3, August 1979, pp 215-218.
32. Hey J D, "Measuring Risk and Measuring Risk Aversion", in Currie D A and Peters W (eds), *Contemporary Economic Analysis* vol 2, Croom-Helm, 1980.
33. Hey J D, "Pricing in the Trade Cycle - A Quasicompetitive Model: Discussion", in Currie D A and Peters W (eds), *Contemporary Economic Analysis* vol 2, Croom-Helm, 1980.
34. Hey J D, "The Formulation of Macroeconomic Policy", chapter 10 of Grant R M And Shaw G K (eds), *Current Issues in Economic Policy* (2nd edition), Philip Allan, 1980.
35. Hey J D, and Suckling J, "Labour-Managed Enterprise and Uncertainty: Comment", *Annals of Public and Cooperative Economy*, vol 51 no 3, September 1980, pp 321-325.
36. Hey J D, and Suckling J, "On the Theory of the Competitive Labour-Managed Firm under Price Uncertainty: Comment", *Journal of Comparative Economics*, vol 4 no 3, September 1980, pp 338-341.
37. Hey J D, "Optimal Consumption under Income Uncertainty: An Example and a Conjecture", *Economics Letters*, vol 5 no 2, October 1980, pp 129-133.
38. Hey J D and Lambert P J, "Relative Deprivation and the Gini Coefficient: Comment", *Quarterly Journal of Economics*, vol 95 no 3, November 1980, pp 567-573.
39. Hey J D and Suckling J, "Risk-Bearing in a Yugoslavian Labor-Managed Firm: Comment", *Oxford Economic Papers*, vol 33 no 1, March 1981, pp 170-173.
40. Hey J D, "Goodwill - Investment in the Intangible", in Currie D A *et al* (eds), *Microeconomic Analysis*, Croom-Helm, 1981, pp 196-229.
41. Hey J D, "Contract Theory, Temporary Layoffs and Unemployment, A Critical Assessment" in Currie D A *et al* (eds), *Microeconomic Analysis*, Croom-Helm, 1981, pp 72-76.
42. Hey J D and McKenna C J, "Consumer Search with Uncertain Product Quality", *Journal of Political Economy*, vol 89 no 1, February 1981, pp 54-66.
43. Hey J D, "Are Optimal Search Rules Reasonable? And Vice Versa? And Does it Matter Anyway?", *Journal of Economic Behavior and Organization*, vol 2 no 1, March 1981, pp 47-70.
44. Hey J D, "A Unified Theory of the Behaviour of Profit-Maximising, Labour-Managed and Joint-Stock Firms Operating Under Uncertainty", *Economic Journal*, vol 91 no 362, June 1981, 364-374.

45. Hey J D, "Hedging and the Competitive Labour Managed Firm under Price Uncertainty", *American Economic Review*, vol 71 no 4, September 1981, pp 753-757.
46. Hey J D and Mavromaras K G, "The Effect of Unemployment Insurance on the Riskiness of Occupational Choice", *Journal of Public Economics*, vol 16 no 3, December 1981, pp 317-341.
47. Hey J D, "Search for Rules for Search", *Journal of Economic Behavior and Organization*, vol 3 no 1, March 1982, pp 65-81. (Reprinted in Earl P E (ed), *Behavioural Economics*, Edward Elgar.)
48. Hey J D, "Optimal Consumer Search when Prices are Time-Dependent", *Metroeconomica*, vol 34 fasc I-II-III, February-October 1982, pp 97-122.
49. Hey J D, "Towards Double Negative Economics" in Wiseman, J (ed), *Beyond Positive Economics*, Macmillan, 1983, pp 160-175.
50. Hey J D, "Whither Uncertainty?", *Economic Journal*, RES-AUTE Conference 1982 Supplement, 1983, pp 129-139.
51. Hey J D and Patel M S, "Prevention and Cure? Or is an ounce of protection worth a pound of cure?", *Journal of Health Economics*, vol 2 no 2, August 1983, pp 119-138.
52. Hey J D, "Decision under Uncertainty", chapter 19 of Ploeg F van der (ed), *Mathematical Methods in Economics*, Wiley, 1984, pp 433-455.
53. Hey J D, "The Economics of Optimism and Pessimism", *Kyklos*, vol 37 no 2, 1984, pp 181-205.
54. Hey J D, "Optimal Consumption when Income Follows a Markov Process", *Bulletin of Economic Research*, vol 36 no 2, November 1984, pp 109-118.
55. Hey J D, "Unshackling Economics", *Scottish Journal of Political Economy*, vol 31 no 2, June 1984, pp 202-208.
56. Hey J D, "Risk Aversion in Comparative Statics: Comment", *American Economic Review*, vol 75, March 1985, pp 284-285.
57. Hey J D, "The Possibility of Possibility", *Journal of Economic Studies*, vol 12 no 1/2, 1985, pp 70-88. (Reprinted in Blaug M (General Editor), *Pioneers in Economics Section IV: Joan Robinson (1903-1983) and George Shackle (1903-1992)*, Edward Elgar, 1992.)
58. Hey J D, "No Claim Bonus?", *The Geneva Papers of Risk and Insurance*, vol 12 no 36, July 1985, pp 209-228.
59. Hey J D, "A Dynamic Theory of the Competitive Firm with a Forward Market", *Journal of Economic Studies*, vol 12 no 3, pp 21-35, 1985.
60. Hey J D, "A Unified Theory of the Behaviour of Profit-Maximising, Labour-Managed and Joint-Stock Firms Operating under Uncertainty: A Rejoinder", *Economic Journal*, vol 95, December 1985, p 1095.

61. Hey J D, "The Dynamic Competitive Firm under Spot Price Uncertainty", *Manchester School*, vol 60 no 1, March 1987, pp 1-12.
62. Hey J D, "Finance in the 1980s", *BBC Domesday Disc*, 1986, BBC Enterprises.
63. Hey J D, "The Economics of Insurance" *Economic Review*, vol 4, 1987, pp 28-31.
64. Hey J D, "Still Searching", *Journal of Economic Behavior and Organization*, vol 8, 1987, pp 137-144.
65. Hey J D, "Experimental Investigation into Economic Behaviour under Uncertainty", *Transactions of the Manchester Statistical Society*, session 1986-87.
66. Hey G B and Hey J D, "Motor Insurance in the UK: A Description and an Appraisal", *The Geneva Papers on Risk and Insurance*, vol 12, 1987, pp 226-229.
67. Hey J D, "Prospects for Mathematical Economic Psychology", in Earl P E, *Economic Psychology: Development, Tensions, Prospects*, Kluwer-Nijhoff, 1987, pp 85-99.
68. Hey J D, "Experimental Investigations into Economic Behaviour under Uncertainty", in Munier B R *et al* (eds), *Risk, Decision and Rationality*, Reidel, 1987, pp 147-162.
69. Hey J D, "A Pilot Experimental Investigation into Optimal Consumption under Uncertainty", in Maital S (ed), *Applied Behavioral Economics*, Wheatsheaf, 1988, 651-667.
70. Hey J D and Dardanoni V, "Optimal Consumption Under Uncertainty: An Experimental Investigation", *Economic Journal*, vol 98 no 2, 1988, pp 105-116.
71. Butler D J and Hey J D, "Experimental Economics: An Introduction", *Empirica*, vol 14, 1987, pp 157-186.
72. Hey J D, "Il Rischio in Economia: Un'Introduzione", *Mezzogiorno d'Europa*, vol 7 no 2, 1987, pp 355-365.
73. Di Cagno D and Hey J D, "A Test of the Original Version of Regret Theory", *Journal of Behavioural Decision Making*, vol 1, 1988, 43-56.
74. Hey J D and Dardanoni V, "A Preliminary Analysis of a Large-Scale Experimental Investigation into Consumption under Uncertainty", in Teitz R, Albers W and Selten R (eds), *Bounded Rational Behavior in Experimental Games and Markets*, Springer-Verlag Lecture Notes in Economics and Mathematical Systems vol 314, 1988, pp 51-65.
75. Hey J D and Martina R, "Reactions to Reactions and Conjectures about Conjectures", *Scottish Journal of Political Economy*, vol 35 no 3, August 1988, pp 283-290.
76. Fiocca M and Hey J D, "The Effect on the Italian Private Pension Market of Increased Uncertainty concerning Public Pension Provision", *European Journal of Political Economy*, vol 4, 1988, pp 491-516.

77. Fiocca M T and Hey J D, "The Demand for Italian Health Insurance", *Insurance: Mathematics and Economics*, vol 8, 1989, pp 105-118.
78. Hey J D and Strazzera E, "Estimation of Indifference Curves in the Marschak-Machina Triangle: A Direct Test of the Fanning-Out Hypothesis", *Journal of Behavioral Decision Making*, vol 2, 1989, pp 239-260.
79. Hey J D, "Il Prezzo del Batticuore: The Price of Heartbeats" (presented to a Galiani Conference, Chieti Italy 1987). Published in the Conference Volume.
80. Hey J D, "A Pilot Experimental Study of the Dynamic Competitive Firm", *Journal of Behavioral Economics*, vol 19, 1990, pp 1-22.
81. Hey J D and Di Cagno D, "Circles and Triangles: An Experimental Estimation of Indifference Lines in the Marschak-Machina Triangle", *Journal of Behavioral Decision Making*, vol 3, 1990, pp 279-306.
82. Hey J D, "Coping with Dynamic Decision-Making in Economics", in Franz R, Singh H and Gerber J (eds), *Handbook of Behavioural Economics*, vol 2B, 1991, JAI Press, pp 295-307.
83. Hey J D and Fiocca M, "Insurance and Saving", *Applied Financial Economics*, vol 1 no 1, 1991, pp 35-42.
84. Hey J D, "La Sperimentazione Nel Campo Dell'Organizzazione Industriale" in *Annali Di Storia Dell'Impresa*, vol 7, 1991, il Mulino (Fondazione Assi), pp 7-29.
85. Hey J D, "Uncertainty in Economics", chapter 13 of Greenaway *et al* (eds), *Companion to Contemporary Economic Thought*, Routledge 1991.
86. Hey J D, "Experiments in Industrial Organisation", in Del Monte A (ed), *Recent Developments in the Theory of Industrial Organisation*, Macmillan 1992.
87. Hey J D, "Experiments in Economics - and Psychology", in Lea S E G, Webley P and Young B M (eds), *New Directions in Economic Psychology: Theory, Experiment and Application*, Edward Elgar, 1992, pp 85-98.
88. Hey J D and Reynolds M R, "Experiments, Games and Economics", in Moss S and Rae J (eds), *Artificial Intelligence and Economic Analysis: Prospects and Problems*, Edward Elgar, 1992, pp 81-115.
89. Hey J D, "Rationality is as Rationality Does", chapter 2 of Gerrard W (ed), *The Economics of Rationality*, Routledge, 1993, pp 6-21.
90. Hey J D, "Testing Search Theory", *Manchester School of Economic and Social Studies*, vol 61 no 1, 1993, pp 82-94.
91. Hey J D, "Dynamic Decision Making under Uncertainty: An Experimental Study of the Dynamic Competitive Firm", *Oxford Economic Papers*, vol 45 no 1, 1993, pp 58-82.

92. Hey J D, "L'incertezza in Economia", (Italian translation of ch 13 of Greenaway *et al* (eds), *Companion to Contemporary Economic Thought*, Routledge 1991), in Filippini L and Salanti A (eds), *Rationalita Impresa E Informazione: Letture di Microeconomia*, G Giappichelli: Turin, 1993.
93. Hey J D, "New Experiments in Industrial Organisation", *Empirica*, vol 20 no 1, 1993, pp 81-99. (Reprinted in *Applied Industrial Organization*, Aiginger K. and Finsinger J. (eds), Kluwer, 1994, 63-81.
94. Ansic D and Hey J D, "Speculating Behavior in an Experimental Cash/Asset Portfolio", *International Review of Economics and Finance*, vol 2 no 4, 1993, pp 349-363.
95. Carbone E and Hey J D, "Discriminating Between Preference Functionals: A Preliminary Monte Carlo Study", *Journal of Risk and Uncertainty*, vol 8 no 3, June 1994, pp 223-242.
96. Sbriglia P and Hey J D, "Experiments in Multi-Stage R & D Competition", *Empirical Economics*, vol 19 issue 2, 1994, 291-316.
97. Hey J D and Orme C D, "Investigating Generalisations of Expected Utility Theory Using Experimental Data", *Econometrica*, vol 62 no 6, 1994, 1291-1326. (Reprinted in *The International Library of Environmental Economics, Experiments in Environmental Economics*, vols 1 and 2, Shogren J.F. (ed).)
98. Hey J D, "Risk and Uncertainty", chapter 12 of Hagemann H and Hamouda O F (eds), *The Legacy of Sir John Hicks*, Routledge, 1994, 187-199.
99. Hey J D, "Expectations Formation: Rational or Adaptive or ...?", *Journal of Economic Behavior and Organization*, vol 25, no 3, 1994, 329-344.
100. Hey J D, "A Wider Perspective" in Dickinson, D.G., Driscoll M J. and Sen S. (eds), *Risk and Uncertainty in Economics* (Festschrift for Professor J.L. Ford), Blackwell, 1994, 4-19.
101. Hey J D and Carbone E, "Stochastic Choice with Deterministic Preferences: An Experimental Investigation", *Economics Letters*, vol 47, 1995, 161-167.
102. Hey J D, "Experimental Investigations of Errors in Decision Making under Risk", *European Economic Review*, vol 39, 1995, 633-640.
103. Pitassi C and Hey J D, "Market Entry: An Experimental Investigation", *Journal of Socio-Economics*, vol 24, 1995, 21-49.
104. Carbone E. and Hey J D, "A Comparison of the Estimates of EU and non-EU Preference Functionals", *Geneva Papers on Risk and Insurance Theory*, vol 20, pp 111-133, 1995.
105. Carbone E and Hey J D, "Estimation of Expected Utility and Non-Expected Utility Preference Functionals Using Complete Ranking Data", in Munier B and Machina M J (eds), *Models and Experiments on Risk and Rationality*, 1994, Kluwer Academic Publishers, pp 119-139.

- 106.** Hey J D, “Experiments and the Economics of Individual Decision Making under Risk and Uncertainty” in Kreps D.M. and Wallis K.F. (eds), *Advances in Economics and Econometrics: Theory and Applications*, vol 1, pp 173-205, Cambridge University Press, 1997. (Paper presented by invitation at the World Congress of the Econometric Society, Tokyo, 1995.)
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FORTHCOMING PUBLICATIONS

ARTICLES, NOTES AND COMMENTS

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BOOK REVIEWS AND NOTES NOT LISTED.

CONFERENCES ATTENDED, AND PLENARY SESSIONS GIVEN, NOT LISTED.